

Share code: MTP

ISIN code: ZAE000037271

## UNAUDITED INTERIM RESULTS AND DISTRIBUTION DECLARATION

- Market capitalisation exceeds R2 billion
- Units traded in last six months 265 million
- Distribution per unit increased by 2%
- Vacancy factor 3%
- Loan to property value ratio 11%
- Disposals R56 million
- Acquisitions and developments R218 million
- Retail exposure increased to 30%

The directors of Marriott Property Fund Managers Limited, management company of Martprop Property Fund (Martprop) submit their report on the unaudited results of the Martprop group for the six months ended 31 January 2005.

### CONSOLIDATED BALANCE SHEET

(R000)	31.01.2005 (Unaudited)	31.01.2004 (Unaudited)	31.07.2004 (Audited)
<b>Assets</b>			
Non-current assets			
Investment properties	1 723 138	1 411 289	1 447 185
Current assets			
Trade and other receivables	32 271	18 755	21 200
Cash resources and short-term investments	21 177	103 389	78 159
<b>TOTAL ASSETS</b>	<b>1 776 586</b>	<b>1 533 433</b>	<b>1 546 544</b>
<b>Unitholders' funds and liabilities</b>			
Unitholders' funds	1 525 301	1 408 750	1 415 139
Non-current liabilities			
Interest bearing borrowings	127 500	18 211	—
Interest rate swap derivative	2 375	2 350	2 116
Deferred capital gains taxation	3 343	2 795	2 079
Current liabilities			
Trade and other payables	24 138	8 443	29 617
Capital gains taxation and Secondary taxation on companies	3 281	4 022	6 945
Distributions payable	90 648	88 862	90 648
<b>TOTAL UNITHOLDERS' FUNDS AND LIABILITIES</b>	<b>1 776 586</b>	<b>1 533 433</b>	<b>1 546 544</b>

### CONSOLIDATED INCOME STATEMENT

(R000)	Six months to 31.01.2005 (Unaudited)	Six months to 31.01.2004 (Unaudited)	Year to 31.07.2004 (Audited)
<b>Revenue (rental income)</b>			
Net property income	116 917	108 317	212 948
Interest received	100 956	88 791	176 924
Interest paid	3 898	1 687	5 711
(Deficit)/surplus on revaluation of interest rate swap derivative	(7 571)	(5 595)	(4 662)
Fund expenses	(6 915)	(4 100)	(8 439)
<b>Headline earnings</b>	<b>90 110</b>	<b>81 133</b>	<b>170 118</b>
Capital deficit on disposal of investment properties	(848)	(1 568)	(2 800)
Write-up on revaluation of investment properties	112 819	50 776	62 668
Taxation on property revaluation	(1 271)	(524)	(3 101)
<b>Net profit</b>	<b>200 810</b>	<b>129 817</b>	<b>226 885</b>
Units in issue (000)	725 184	725 184	725 184
Units in issue – weighted* (000)	725 184	669 377*	697 128*
Headline earnings – weighted* (cents per unit)	1.1	12.43	12.12*
Net profit – weighted* (cents per unit)	1.1	27.69	19.39*
<b>Distributable income (cents per unit)</b>	<b>1.1</b>	<b>12.50</b>	<b>12.25</b>
			24.75

(R000)	Six months to 31.01.2005 (Unaudited)	Six months to 31.01.2004 (Unaudited)	Year to 31.07.2004 (Audited)
<b>Unitholders' funds at beginning of period</b>			
Capital movements	1 415 139	1 178 277	1 178 277
Write-up on revaluation of investment properties	110 442	230 508	239 206
Capital deficit on disposal of investment properties	112 819	50 776	62 668
Taxation on property revaluation	(848)	(1 568)	(2 800)
(Deficit)/surplus on revaluation of interest rate swap derivative	(1 271)	(524)	(3 101)
Loss in investment property companies carried forward	(258)	350	584
84 167 903 units issued	—	(1 311)	(930)
Transfer to revenue of distribution prepaid received on units issued	—	189 518	189 518
<b>Maintenance reserves</b>	<b>(280)</b>	<b>(35)</b>	<b>(2 344)</b>
Net transfers from maintenance reserves	—	—	—
<b>Revenue movements</b>	<b>—</b>	<b>—</b>	<b>—</b>
Net profit	200 810	129 817	226 885
Transfers to capital	(110 442)	(47 723)	(56 421)
Net transfers from maintenance reserves	280	35	2 344
Unclaimed distributions written-back repaid	—	—	(58)
Transfer from capital of distribution prepaid received	—	6 733	6 733
Available for distribution	90 648	88 862	179 483
Distribution attributable to unitholders	(90 648)	(88 862)	(179 483)
<b>Unitholders' funds at end of period</b>	<b>1 525 301</b>	<b>1 408 750</b>	<b>1 415 139</b>

### ABRIDGED CONSOLIDATED CASH FLOW STATEMENT

(R000)	Six months to 31.01.2005 (Unaudited)	Six months to 31.01.2004 (Unaudited)	Year to 31.07.2004 (Audited)
<b>Cash flow from operating activities</b>			
Net profit for the period	200 810	129 817	226 885
Adjustment for:			
Interest received	(3 898)	(1 687)	(5 711)
Interest paid	7 571	5 595	4 662
Write-up on revaluation of investment properties net of taxation	(111 548)	(50 252)	(59 567)
Capital deficit on disposal of investment properties	848	1 568	2 800
(Deficit)/(surplus) on revaluation of interest rate swap derivative	258	(350)	(584)
<b>Operating profit before working capital changes</b>	<b>94 041</b>	<b>84 691</b>	<b>168 485</b>
Working capital changes and taxation	(20 220)	(8 752)	9 558
<b>Cash generated from operations</b>	<b>73 821</b>	<b>75 939</b>	<b>178 043</b>
Interest received	3 898	1 687	5 711
Interest paid	(7 571)	(5 595)	(4 662)
Distributions paid	(90 648)	(76 971)	(165 757)
<b>Net cash (outflow)/inflow from operating activities</b>	<b>(20 500)</b>	<b>(4 940)</b>	<b>13 335</b>
<b>Cash outflow from investing activities</b>	<b>(163 982)</b>	<b>(42 830)</b>	<b>(68 124)</b>
<b>Cash inflow from financing activities</b>	<b>127 500</b>	<b>(47 433)</b>	<b>(65 644)</b>
Increase/(decrease) in interest bearing borrowings	—	182 785	182 785
Units issued	—	6 733	6 733
Distribution pre-payments received	—	—	—
<b>Net (decrease)/increase in cash</b>	<b>(56 982)</b>	<b>94 315</b>	<b>69 085</b>
Cash resources at beginning of period	78 159	9 074	9 074
<b>Cash resources at end of period</b>	<b>21 177</b>	<b>103 389</b>	<b>78 159</b>

### OTHER INFORMATION

(R000)	Six months to 31.01.2005 (Unaudited)	Six months to 31.01.2004 (Unaudited)	Year to 31.07.2004 (Audited)
<b>Debt funding facility (R000)</b>			
Loan facility	350 000	350 000	350 000
Less: Facility utilised	127 500	18 211	—
Drawdown on facility	197 500	35 711	17 500
Facility repaid, available for re-advance	(70 000)	(17 500)	(17 500)
Facility available at end of period	222 500	331 789	350 000
Adjusted for future capital commitments and proceeds on disposal	(86 937)	(58 918)	(173 101)
Capital commitments	(153 200)	(115 527)	(223 277)
Proceeds on disposal	66 263	56 609	50 176
Anticipated available loan facility	135 563	272 871	176 899
<b>Capital cash</b>	<b>7 161</b>	<b>38 106</b>	<b>8 846</b>
<b>Vacancy factor (based on lettable area)</b>	<b>3%</b>	<b>5%</b>	<b>4%</b>
Valuation analysis (cents per unit)			
Net asset value (including interim distribution yet to be paid)	223	207	208
Listed market price	288	222	225
Capitalised interest (R000)	1 483	798	2 998

### COMMENTS

#### 1. Results

Distributable income for the six months to 31 January 2005 amounts to 12,50 cents per unit, resulting in growth of 2,0% over the 12,25 cents per unit for the corresponding period in 2004. Net property income increased by 14% over the same period last year, primarily due to recent retail acquisitions and developments, which was partially offset by higher interest charges and service fee. During the period under review R0,28 million was released from maintenance reserves, leaving remaining reserves of R1,7 million. The strong unit price of the Fund gave rise to increased Fund expenses, although unitholders have benefited from the capital appreciation in their Martprop units. During the period under review 36,5% of the Fund's units in issue were traded.

The property portfolio has been revalued, resulting in an increase of R112,8 million in the carrying value of the Fund's properties at 31 January 2005. The investment demand for direct property has increased considerably in recent months, with capitalisation rates falling and values increasing. This trend is expected to continue in the medium term given the investment environment.

#### 2. Property portfolio

In the six month period Martprop has successfully completed the developments of Stellenbosch Square, a community shopping centre anchored by Pick 'n Pay and Woolworths, the first phase of the Pick 'n Pay Centre in Tokai and a distribution centre for the Fuel Group in Centurion.

The acquisition of an undivided half share in Musgrave Centre in Durban for R187,5 million with SA Retail Properties Limited, was finalised in September 2004. The performance of this asset has been most encouraging and the trade over the festive season very clearly illustrates the strong position which the centre holds in the local Durban market. In addition, agreement was reached by Martprop and SA Retail to proceed jointly with the development of the first phase of a