

SA CORPORATE REAL ESTATE FUND

SA Corporate Real Estate Fund ("SA Corporate" or "the Fund")
 Incorporated in the Republic of South Africa
 Share Code: SAC; ISIN Code: ZAE000083614
 A Collective Investment Scheme in property registered in terms of the Collective Investment Schemes Control Act, No. 45 of 2002 and managed by SA Corporate Real Estate Fund Managers Limited ("SA Corporate Fund Managers")
 (Registration number 1994/009895/06)
 REIT status approved

Interim distribution growth

7.3% higher than June 2012
 8.7% higher than December 2012

Capital structure

Low gearing of 14.5%
 58.9m units repurchased
 Premium to NAV increased to 8.8%

Portfolio activity

Disposal of 4 properties for R116,5m
 Purchased 1 property for R65,0m and contracted 5 properties for R575,0m

Property performance

Industrial vacancy as % of GLA improved to 0.7%
 Standing portfolio net property income increase of 5.4%

INTRODUCTION

SA Corporate is a JSE listed Property Unit Trust (granted REIT status which will come into effect on 1 January 2014) which owns a portfolio of retail, industrial and commercial buildings located primarily in the major metropolitan areas of South Africa.

REVIEW OF FINANCIAL RESULTS AND PORTFOLIO PERFORMANCE

The interim distribution for the six months to June 2013 (16.28cpu) increased by 7.3% relative to the comparable period in June 2012 (15.17 cpu) and increased by 8.7% relative to the final distribution for the six months to December 2012 (14.98 cpu). While the current period was still impacted by disposals, the Fund achieved standing portfolio net property income growth of 5.4%. The premium to net asset value ("NAV") increased to 8.8% at June 2013 (NAV: 362cpu, Unit price: 394cpu), compared to a premium of 3.2% at June 2012.

Industrial rental growth (7.3%) was underpinned by positive rental reversions and good tenant retentions of 65.1%. Industrial tenant retentions were impacted by the expiry of a 30 000m² distribution centre which, although not renewed, was re-let without any downtime. Retail rental income decreased by 15.3%. The reduction is attributable to a combination of the impact of disposals (14 properties in 2012 and 4 in 2013) and a 1.3% increase in vacancies. Retail rental income on the standing portfolio has improved from 4.7% growth as at June 2012 to 6.2% growth as at June 2013, arising from strong tenant retentions (87.4%) and positive reversions (0.9%). Commercial rental income decreased by 11.7%. This reduction is attributable to combination of the impact of disposals and a 5.4% increase in vacancies relative to the comparable period. Commercial rental income on the standing portfolio increased by 1.8%. The total standing portfolio rental (excluding recoveries and turnover rental) increased by 5.6%, mainly due to improved tenant retention and positive rental reversions.

Property expenses decreased by 4.0% compared to June 2012 as a result of the impact of the disposals. Property expenses in respect of the standing portfolio increased by 9.4%. The standing portfolio municipal costs representing 59.7% of property expenses increased by 10.7%, due to an increase in electricity, rates and water costs of 11.3%, 8.8% and 20.4% respectively. The standing portfolio property expenses excluding municipal costs increased by 7.6%. This is driven largely by the increase in Transnet ground rentals representing 3.7% of the total increased costs with the rest of the cost increasing by 3.9%.

Net interest expense decreased by 46.3% for the 6 months to June 2013 compared to the same period in 2012. The reduction is attributable to the settlement of more expensive debt; injection of disposal proceeds into flexible debt facilities and as well as the restructure of the swap facilities.

Fund expenses increased by 34.2% for the 6 months to June 2013, attributable to a further provision for VAT attribution liability to bring this in line with the potential liability to SARS (representing 28.3% of the increase) and increased service fees due to unit price growth (representing 5.5% of the increase). The VAT provision is still being reviewed by SARS and subject to query by the Fund.

The 58,896,063 units repurchased in the open market in January and February 2013, has given rise to a lapsed distribution of R8.8m, as these were purchased cum dividend. These lapsed distributions are available for redistribution as part of the interim distribution.

The breakdown of distributable earnings is set out below:

	6 months to 30.06.2013 Unaudited	6 months to 30.06.2012 Unaudited	12 months to 31.12.2012 Audited
DISTRIBUTABLE EARNINGS (R000)			
Rent (excluding straight line rental adjustment)	424,333	448,382	893,877
Net property expenses	(47,664)	(56,074)	(116,803)
Property expenses	(206,144)	(216,693)	(442,587)
Recovery of property expenses	158,480	160,619	325,784
Net property income	376,669	392,308	777,074
Taxation on distributable earnings	103	698	699
Interest income from associate company (Oryx)	-	1,402	1,402
Net funding cost	(33,095)	(61,589)	(108,655)
Interest income	10,519	12,115	30,547
Interest expense	(43,614)	(73,704)	(139,202)
Fund expenses	(30,174)	(22,481)	(54,707)
Lapsed distribution	8,812	795	795
Distributable earnings	322,315	311,133	616,608
Units in issue (000)	1,980,093	2,050,917	2,038,989
Weighted units in issue (000)	1,991,406	2,065,576	2,057,569
Distribution (cents per unit)	16.28	15.17	30.15
Interim	16.28	15.17	15.17
Final	-	-	14.98

PROPERTY VALUATIONS

The value of the Fund's independently valued property portfolio increased by R239.2m (2.9%) to R8.4bn as at June 2013 (December 2012: R8.1bn). The standing portfolio, representing properties not under development and held for the full 12 months to June 2013, increased by R278.5m (3.5%) from December 2012.

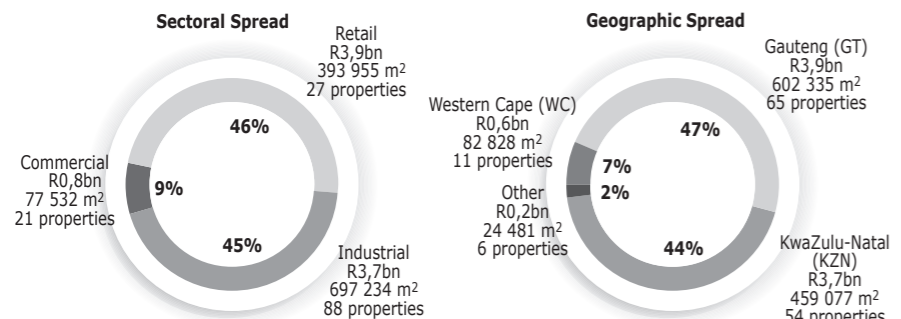
The capitalisation and discount rates in the Fund's portfolio at 30 June 2013 was calculated on a weighted basis:

Property type	Capitalisation rate (%)		Discount rate (%)		Growth in standing portfolio (%)
	30.06.2013	31.12.2012	30.06.2013	31.12.2012	
Industrial	9.4	9.5	14.9	15.0	2.9
Retail	8.8	9.0	14.3	14.5	4.7
Commercial	9.8	9.9	15.3	15.4	0.6
Portfolio total	9.2	9.3	14.7	14.8	3.5

The portfolio valuation contributed to a 9.7% increase in the NAV of 362cpu, (June 2012: 330cpu).

PORTFOLIO INVESTMENT ACTIVITY

The portfolio comprised 136 properties (147 properties as at June 2012 and 139 properties as at December 2012). The sectoral and geographic weightings by value as at 30 June 2013 are set out below:



Developments:

Properties	Cost (Rm)	Completion date	Yield forecast 1st 12 months (%)	Sector	Region
Corner of Rudo Nel & Tudor Streets, Jet Park	39	11/2013	10.8	Industrial	Gauteng
Middelburg Pick 'n Pay, Middelburg	5	07/2013	11.6	Retail	Mpumalanga
Town Square Shopping Centre, Weltevreden Park	9	11/2013	8.4	Retail	Gauteng

Acquisitions:

Property	Cost (Rm)	Acquisition date	Yield forecast 1st 12 months (%)	Sector	Region
PwC, 102 Essenwood Road, Durban	65,0	05/2013	10.6	Office	KwaZulu-Natal

Contracted and conditional acquisitions:

Properties	Purchase price (Rm)	Expected Yield (%)
World Trade Centre, Sandton	360,0	9.0%
Eveready & Continental Tyres, New Brighton, Port Elizabeth	124,5	9.0%
Nampak, Denver; UPM Rafatac, Longmeadow and Wepco Tools, Founders View	90,5	9.0%
Total	575,0	9.0%

Disposals:

Properties	Transfer date	Gross selling price (Rm)	Carrying value at date of sale (Rm)	Exit yield on sale price (%)
425 West Street, Durban	01/2013	54,5	54,5	10.0
The Ridge, Wilgeheuveld	03/2013	30,0	30,0	9.0
Clubview Corner, Pretoria	01/2013	27,0	29,4	8.4
Main Street, Gingindlovu	06/2013	5,0	5,4	6.6^
Total		116,5	119,3	9.2#

Contracted disposals:

Properties	Expected transfer date	Gross selling price (Rm)	Carrying value at 30 June 2013 (Rm)	Exit yield on sale price (%)
106 Johan Avenue, Sandton	07/2013	35,0	35,0	4.4*
131 Jan Hofmeyer Road, Westville	08/2013	23,9	23,9	7.8^
13 Wellington Road, Parktown	08/2013	17,8	17,8	6.6^
Philani Valley Shopping Centre, Umlazi	09/2013	40,5	40,5	3.5
Total		117,2	117,2	5.1#

* Transferred in July 2013 # Weighted on gross selling price ^ Estimated yield as building is fully vacant

LEASE EXPIRIES AND VACANCIES

Vacancies in terms of rentable area and rental income were as follows:

Property type	Vacancy as % of GLA *			Vacancy as % of rental income		
	30.06.2013	31.12.2012	30.06.2012	30.06.2013	31.12.2012	30.06.2012
Industrial	0.7	1.3	3.7	0.4	1.5	2.2
Retail	11.9	10.6	11.5	6.2	5.8	5.9
Commercial	19.9	19.2	14.5	14.1	14.1	9.5
Portfolio total	6.0	5.9	7.4	4.5	4.9	4.9

* GLA=Gross lettable area

The Fund's industrial vacancies at 0.7% (June 2012: 3.7%) is better than the sector average and is indicative of the quality of the portfolio. The Fund continues to focus on retention strategy and partnering with its tenants.

Retail vacancies (11.9%) increased since June 2012 (11.5%) predominantly due to strategic areas held for expansion in respect of existing and prospective tenants and large box tenant failures. With the support of Broil good progress has already been made post 30 June 2013 in securing tenants for vacancies of 2.5%.

The commercial vacancy (including commercial in retail) as at June 2013 was 19.9% marginally up from December 2012 (December 2012: 19.2%) but substantially up from June 2012 (June 2012: 14.5%). The commercial vacancy, excluding C grade offices held for sale, will reduce to 14.1%.

The lease expiry profile and vacancies (by GLA) are set out below:

Property type	Vacant (%)	Expiring (%)					
		Monthly	2013	2014	2015	2016	Thereafter
Industrial	0.7	3.5	10.4	13.4	25.0	7.1	39.9
Retail	11.9	7.9	8.3	16.5	18.0	13.7	23.7
Commercial	19.9	7.8	9.1	16.6	14.3	5.2	27.1
Total	6.0	5.3	9.6	14.7	21.8	9.2	33.4

Good progress has been made in reducing the monthly expiries from 9.2% in December 2012 to 5.3% in June 2013, through longer lease negotiation or re-tenancing, while the focus on retention has seen the expiries for 2013 reduce from 18.5% to 9.6% since December 2012.

TENANT RETENTION AND RENTAL REVERSION

The table below reflects the Fund retention ratio and rental reversion per sector for a rolling 12 month period ending June 2013:

Property type	Expiries (m ²)	Retention (m ²)	Retention (%)	Rental reversion (%)
Industrial	136,965	89,178	65.1	5.3
Retail	69,688	60,883	87.4	0.9
Commercial	17,545	9,739	55.5	(1.0)
Total	224,198	159,800	71.3	2.4

The reduction in overall tenant retentions were impacted by the expiry and re-letting of the 30 000m² distribution centre referred to previously, representing a larger proportion of the Industrial expiries in the last 12 months. Both the retail and commercial retentions have improved over the same period.

BORROWINGS

The debt profile is detailed below as at 30 June 2013:

Type	Maturity date	Value (Rm)	Interest Rate (%)
Fixed	13.08.2018	270	7.45
Fixed	13.08.2018	30	7.45
Variable	31.12.2014	300	6.80
Fixed	11.09.2014	400	7.41
Fixed	29.04.2015	200	8.23
Variable	25.07.2016	16	7.15
Total		1,216	7.40

Gearing remained low with debt amounting to 14.5% of the total portfolio (30 June 2012: 17.8%). The Fund entered into new swap arrangements, effective January 2013, hedging R720m (59.2%) of the Fund's effective borrowings.

STRATEGY AND PROSPECTS

The Fund has made good progress with the execution of its four pillar strategy presented at the beginning of the year.

In respect of the first pillar relating to the Fund's investment strategy, the initial focus has been to make acquisitions to further enhance its quality industrial portfolio, acquire premium grade offices in prime locations, whilst divesting from largely vacant C grade offices in secondary nodes and retail properties not of a quality compatible with the long term strategy. The purchase of four industrial buildings for a total consideration of R215m in two separate transactions has been contracted whilst the Fund is in advanced negotiations for the acquisition of a further industrial property for R65m. The purchase of a premium grade office tower in Sandton for R360m has been contracted in addition to the office building situated in Durban already acquired. The sale of three largely vacant C grade office buildings and one of its underperforming retail centres, represents a divestment of R117.2m. The Fund is actively pursuing a number of acquisitions with a view to improving the growth of its retail portfolio. An important component of the Fund's investment strategy is to exploit redevelopment opportunities and in this regard obstacles to the redevelopment of two of its prime retail properties, East Rand Galleria and Umlazi Mega City, have been unlocked and planning on these projects has commenced.

Regarding the second pillar, being the procurement of sector best property management services to secure optimal performance of the Fund's portfolio, Broil Property Group was appointed effective 1 July 2013 and has already made good progress particularly in respect of retail vacancies. Property management expenses are expected to reduce by circa 20% from 1 July. The Fund has entered into a memorandum of understanding with Retail Africa who in return for the opportunity to co-invest 25% in the redevelopment of certain of the Fund's retail properties requiring renewal, will provide their expertise and experience in retail property redevelopment. This is done at a level which will ensure the Fund's NAV is not diluted. The partnership incentivises Retail Africa to introduce new investment.

With respect to the third pillar, establishing an optimal and cost efficient capital structure, the Fund has achieved good pricing on expiring borrowing facilities to ensure that the weighted average cost of debt supports the growth in core income. The Fund achieved its inaugural long term rating of A1-za by Global Credit Rating and will enter the debt capital markets with its inaugural issuance this year to coincide with its funding requirements. To mitigate interest rate volatility and the Fund's progress with acquisitions the Fund secured swaps on 24 July 2013 and renegotiated its long term debt on 14 August 2013, bringing the hedging of its long term debt to 91.8% and its weighted average cost of debt to 7.86%.

In the execution of the final pillar, being the alignment of investor and management interests, the Fund is still in discussions with Old Mutual Property. The aforementioned transaction would enable the conversion to a REIT company and the Fund's management is proactively engaging the Financial Services Board, National Treasury and SARS with the other REIT Collective Investment Schemes in Property on formulating the process for this conversion.

The Board is confident that Management are in a position to continue to deliver the execution of the strategy such that a similar level of distribution growth is achievable for the full financial year.

CONDENSED GROUP STATEMENT OF FINANCIAL POSITION (R000)

	As at 30.06.2013 Unaudited	As at 30.06.2012 Unaudited	As at 31.12.2012 Audited
Assets			
Non-current assets	8,328,842	7,645,819	7,990,017
Investment property	8,055,905	7,418,385	7,733,791
- At valuation	8,103,125	6,757,925	7,903,575
- Straight line rental adjustment	(221,020)	(214,440)	(233,084)
- Properties under development	173,800	874,900	63,300
Letting commission and tenant installation	55,897	26,404	53,521
Interest rate swap derivative	31,668	10,831	2,854
Rental receivable - straight line adjustment	185,372	190,199	199,851
Current assets	544,268	1,209,116	754,215
Properties held for disposal	112,040	370,400	182,900
Letting commission and tenant installation	637	-	835
Trade receivables	23,330	18,042	20,186
Other receivables and accrued interest	88,642	130,626	108,956
Rental receivable - straight line adjustment	35,648	24,240	33,233
Capital gains taxation	-	824	824
Cash resources and short term investments	283,971	664,984	407,281
Total assets	8,873,110	8,854,935	8,744,232
Unitholders' funds and liabilities			
Unitholders' funds	7,168,527	6,777,333	6,973,355
Non-current liabilities	1,216,014	1,062,767	767,719
Interest-bearing borrowings	1,216,014	920,976	620,975
Interest rate swap derivative	-	29,227	-
Deferred taxation	-	112,564	146,744
Current liabilities	488,569	1,014,835	1,003,158
Trade and other payables	161,951	172,258	170,283
Interest-bearing borrowings	-	500,000	520,000
Capital gains taxation	31	56	56
Unclaimed distributions	1,173	879	1,034
Distributions payable	322,315	311,133	305,475
Interest rate swap derivative	3,099	30,509	6,310
Total unitholders' funds and liabilities	8,873,110	8,854,935	8,744,232
NAV cpu	362	330	342

CONDENSED GROUP STATEMENT OF COMPREHENSIVE INCOME (R000)

	6 months ended 30.06.2013 Unaudited	6 months ended 30.06.2012 Unaudited	Year end 31.12.2012 Audited
Revenue	570,158	604,666	1,227,838
Income	580,677	618,183	1,259,787
Rent	424,333	448,382	893,877
Straight line rental adjustment	(12,655)	(4,3	